



## STORE ASSOCIATE JOB DESCRIPTION

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**We are the largest and most comprehensive retail and business to business chain focused on batteries. We supply national and control brands, custom built battery packs, and battery-related products.**

### General Function

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- Assist customers by asking questions to determine need, answering questions, and selling solutions, in a courteous, professional, and helpful manner.
- Participate in retail store and commercial sales activities in order to achieve sales and profit goals.
- Participate on a team inspired to innovate, contribute, and deliver.
- Be influential and persuasive and be supportive of change.

### Essential Responsibilities

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- Demonstrate a Customer First mentality.
- Perform general duties of:
  - Greeting customers, determining needs, and answering questions.
  - Add-on selling and up selling.
  - Asking questions to identify potential commercial customers.
  - Operating computer/cash register to complete sales transactions with accuracy.
  - Answering phones and ensuring messages are relayed.
  - Rotating and stocking inventory.
  - Installing batteries, performing tests, and doing tech work.
  - Loading, unloading, and delivering or arranging delivery of product to customers if needed, or arranging deliveries via third party delivery companies.
  - Organizing and daily recovery of displays, to achieve full store appearance.
  - Maintaining retail shelf label pricing.
  - Building displays, setting up and taking down shelves and fixtures.
  - Preparing store for daily opening and closing.
  - Assisting in achieving retail and commercial sales initiatives.
  - Maintaining physical facility safety and appearance including: mowing lawn, removing snow, sweeping, mopping, vacuuming floors, and cleaning duties.
- Watch for loss prevention issues and advise management of any unusual activities.
- Wear proper Personal Protective Equipment and follow all safety rules and regulations.
- Adhere to company culture, policies and procedures.
- Function as a team player doing whatever is necessary to help attain company goals.

## **Qualifications**

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- H.S. diploma/equivalent and 6 months prior work experience preferred, or equivalent combination of education and experience. Prior retail experience, desired but not required.
- Must possess and use organizational and analytical problem solving skills.
- Ability to handle multiple projects/tasks and meet deadlines.
- Ability to communicate abstract ideas and understand directions using both oral and written means.
- Ability to calculate simple math, percents, ratios and algebraic expressions, and read gauges.
- Valid driver's license and clean driving record required.

## **Working Environment**

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- This position requires the employee to regularly stand, walk and use hands to handle or touch; frequently talk, hear and lift up to 50 pounds; and occasionally sit, stoop, kneel, crouch, crawl, reach above shoulders, and use foot to operate a machine to lift more than 100 pounds
- The position also requires the employee to occasionally use electrical cables, simple hand tools, a magnifying glass, spot welders, automotive and electronic testing equipment, and a company automobile.
- While performing the responsibilities of this position, the employee will occasionally be exposed to fumes or airborne particles, toxic or caustic chemicals, outdoor weather conditions, and the risk of electrical shock. The level of noise in the working environment is moderate.
- Protective clothing and/or equipment used in this position include goggles, gloves, lifting belts, and steel-toed shoes.

## **Apply at the Lenexa or Olathe location**