



HIGHTOUCH TECHNOLOGIES

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CONTACT: Tara Clary

EMAIL: tarac@hightouchinc.com

PHONE: (316) 462-4033

High Touch Technologies acquires Lenexa-based Associates Solutions, Inc (ASI)

Wichita, KS - (March 8, 2018) – High Touch Technologies has acquired Associates Solutions, Inc., a Lenexa based technology company serving clients nationwide with a wide-ranging suite of products including Microsoft ERP software (Dynamics, GP, SL, CRM, SQL, Azure and Sharepoint) and Australian based ERP Acumatica. ASI’s capabilities further enhance High Touch’s current services: IT solutions, software solutions & software development, security solutions (cyber security, surveillance, and access control), business communications (including telephony and cabling) and website services. This acquisition expands High Touch’s presence in the Kansas City area; current Kansas City area High Touch employees will relocate to the existing ASI offices later in March. ASI will transition to the High Touch Technologies name over the next few months.

“At High Touch we are continually evaluating how we can better serve our clients and enhance their business through technology,” said Wayne Chambers, High Touch President & CEO. “ASI brings over twenty years of experience in ERP and IT solutions, which we know our current High Touch customers have a need for. Our goal is to enhance the customer experience and bring them solutions they need to do business. ASI is a perfect partner to help us do that.”

All ASI staff have been retained in the acquisition, including former owners Charley Pogue, Terrie Johnson, Mike Scott and Jason Lieb. ASI General Manager Scott Matteson is now General Manager over all High Touch’s Kansas City operations. High Touch’s Kansas City Market Manager Kristie Kennedy continues to focus on and serve clients in High Touch’s IT Solutions line of business.

The acquisition of ASI and its nearly 250 clients through the US significantly expands both the High Touch product portfolio and the capabilities of the High Touch team. High Touch now employs nearly 200 people across their six Midwest locations.

About High Touch Technologies

High Touch Technologies is an employee-owned company that provides technology solutions to businesses of all sizes across the USA. High Touch serves business clients with IT solutions, software solutions & software

development, security solutions (cyber security, surveillance, and access control), business communications (including telephony and cabling) and website services. High Touch is also a pioneer in the development of software for the Rent-to-Own industry. Based in Wichita, KS High Touch has offices in Dallas, Denver, Kansas City, Corpus Christi and San Antonio. For additional information on High Touch Technologies, visit www.hightouchtechnologies.com.

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